

Daniel Teodorczyk is a manager at Norpol Sp. z .o. in Poland, a company who uses Jasopels Pelting Robot XXL. He bought the machine after comprehensive tests. He admits that, thanks to the machine, he increased the productivity and work comfort, while reducing the production costs. "The equipment pays for itself only after two seasons", he adds.

Your company develops year after year. Last season you process about 800,000 units more than in the previous one. Such a production scale requires investment.

That's why we needed equipment, which would allow us to increase productivity. Our company grows year after year and we need the best machines available on the market.

It's known that, when deciding on such a serious purchase, you cannot base your decision on information from catalogues or impressions from trade-shows, but you have to test the equipment yourself. How did Jasopels Pelting Robot XXL perform in such tests?

Our experience of using the Pelting Robot XXL started with several tests. The product performed very well in them. Then, we decided to purchase it and we have been very happy with the decision. Most importantly, we value the Pelting Robot XXL for its comprehensiveness, as it does everything from A to Z.

What are the benefits the equipment has given you?

Nowadays, we need 2-3 times fewer employees for this position than we did before, and at the same time we maintain the productivity. Thanks to the Pelting Robot XXL we save time, space and human resources.

To what extent do you use Jasopels Robot XXL?

We use it mainly to process males - this is the best and most convenient way. For us the average efficiency of the Robot is about 80 – 100 units per hour. An employee works on the machine as an operator, aiding the machine with the use of their muscle strength; however, these are not operations where the main "motor" is the strength of human muscles, making the employees operating it get better work comfort, which consequently impacts their productivity. There are almost no problems with processing large males by the latest model. This improvement increases the work efficiency. We also have practically no unintended stop, and even if they occur, they are marginal.

JASOPELS PELTING ROBOT XXL

Which features of the Pelting Robot XXL have been useful in your daily work?

First of all, precision. Precision which allows for efficient use of the whole fur. We can stop the work and remove the animal at any stage without any problems. This means that our employees are able to spot any imperfection at every stage of production. This minimizes the amount of damage. Taking into account that in a season we pelt about 40,000-45,000 units a day, it is a very important factor for us and our clients.

How does the operation of the equipment look like? Was special training required?

People, who work on the Pelting Robot XXL, have to be trained appropriately as this impacts their productivity. Practically anyone can start operating it and after two first weeks they can work at the pace of 80 units per hour. However, the productivity increases significantly with experience. After one season, an employee is able to handle an average of 100 units per hour. But this is not all. The possibilities offered by the Robot XL are very big. Most experienced record holders are able to achieve performance of about 130 males per hour. The machine is intuitive and ergonomic, which means that these results are achievable by appropriately qualified staff.

Is the equipment reliable? Does it provide you with the peace of mind that the whole work will be performed on time?

The machine is very easy to repair, which means that the equipment is being used practically all the time and there are no significant stops. The equipment uses simple solutions that are also easy to repair.

We appreciate the fact that, if necessary, the parts for the Pelting Robot XXL are available for immediate delivery, and the technical staff is able to respond to failures. Most failures are resolved by us. When they are more serious, we use the technical support from Jasopels.

It is no secret that an investment in such an advanced machine is not the cheapest. Is the equipment worth the money? Did you get return on your investment?

The equipment pays for itself only after two seasons; of course, this is realistic thanks to a large number of minks processed in a day, as

well as during a season. Thanks to this investment, we increased the productivity, and minimised the costs. The Pelting Robot XXL is a product worth recommending.

- Pelting of the biggest males
- One person performing the whole process
- Simplified operation
- High performance and speed

