

JASOPELS EASY OFF BOARDS

If you're planning to do your own processing, you need the right tools, ones which are solid, dependable, and will last for years. That's exactly what Jasopels Easy Off Boards are – says Artur Andrzejewski, manager of a mink farm owned by Bono Fur Farm. He feels that Jasopels boards, made of hard-wearing materials, and with adjustable width, are a revolutionary product without compare.

Since 2009 you've been the manager of a mink farm owned by Bono Fur Farm. What has changed in mink breeding?

The production process has changed diametrically. Manufacturers of pelting machines, such as Jasopels, are introducing changes and improvements each year. Easy Off boards were a revolutionary product. When they worked out well for us, we decided to have a look at other products from Jasopels. At the beginning of the 2015 season, we bought a Jasopels WRAP Machine, a stretching solution, and we're currently discussing feeding machines.

What is so revolutionary in Easy Off boards?

Well, as the name itself suggests, they are very easy to use and it's easy to remove skins from them.

What kind of production figures are we talking about?

I can safely say that we process about 30,000 pelts a week.

So you really need dependable tools?

Absolutely! Ones that we can rely on. Of course nothing is 100% error-free, but that's true in every branch of industry. All the other boards that are now available on the market have adjustable width. But Jasopels Easy Off boards are made of better material, and right now they're unbeatable.

Breeders often speak highly of Jasopels' fast and high-quality after-sales service. What's your experience?

The service is one of the major advantages of Jasopels. As I mentioned, there's no such thing as an error-free machine, but the service from Jasopels is very fast and professional. You can see immediately that their machines are built by breeders, for breeders. They are designed by people who know the business, who have experi-

ence in the industry and know what the strengths and weaknesses of a given machine are.

Are there any weaknesses of Easy Off boards?

They're definitely not the cheapest solution out there. They make production easier, but you have to be prepared for a serious expense. They're also slightly heavier, which could be important during pinning. Our workers have pointed that out to us. Even so, thanks to their Easy Off technology, working with them is still easier, and our investment in Jasopels solutions has paid off.

Have you already replaced all of your boards with Easy Off?

Three quarters of all the boards are now Easy Off from Jasopels. Obviously, with time, we'll be buying more.

The next stage in the development of these boards is Easy Off XL, which eliminate the problem of tails shutting trolley holes. Do you also experience this problem?

If the trolley is full, there's no possibility for the tails to jam the holes. Unless the boards are too short and the skins are too long. Then it would really be a good idea to invest in Easy Off XL boards. We're thinking about it now.

You replaced the boards, but the old trolleys stayed?

That's right, we still don't have Jasopels' trolleys. All the boards of the previous generation are compatible with any trolley which can accept plastic boards. I've heard that one of the big manufacturers is working on a new system which will require the customer to buy a complete set. That's strictly a marketing ploy, which in the current market situation is shooting yourself in the foot. A lot of changes are necessary, and everybody wants to save money – that's what the Jasopels system guarantees.

Bono Fur Farm has invested a lot in the boards.

Yes, but it's an investment which produces substantial savings. If you want to do your own processing, you need the right tools, ones which are solid, dependable, and will last for years. That's exactly what Jasopels Easy Off Boards are.

